

RJ REYNOLDS

TOBACCO COMPANY

November 12, 1997

Fax (315) 793-3450
M. Defabio
HERKIMER WHOLESAL

PO Numbers

Hi Mike,

I would appreciate it if you could provide PO#(s) for the following promotional material in the space provided and fax to my attention as soon as possible at (716) 634-3145:

JANUARY: WINSTON .70¢ OFF 2 PACKS / #800008

(Detailed promotional information will be forwarded)

32 (6M) Cases .35¢/Pack Tear Tape Product

PO# _____

#/Cases Per Brand Style:

UPC #

16 Winston Filter Box

12300-24876

16 Winston Light Box

12300-22772

240 SKUs of Sleeves / Displays

PO# _____

(Item #536285, packed 20/SKU)

Arrival Date: December 8, 1997

EFT Amount: \$8,774.20

Thanks for your continued assistance, and if you have any questions, please call me.

Sincerely,

Judy

J. Campbell
Promotional Coordinator / 1610
/jc

51859 4689

11/25 -
Sharon - What are the
chances of getting this pd for
by Herkimer? Will need
answer by ~~11/25~~ 12/2/97 (Tues)
Thanks, Judy - (Move to
12/15/97)